Midland Technologies and CloudJumper Announce Strategic Partnership

Midland Technologies Joins CloudJumper Partner Program to Offer Dynamic WaaS Cloud Solution

Davenport, IA – November 16, 2016 - CloudJumper, a Workspace as a Service (WaaS) platform innovator for agile business IT, today announced that Midland Technologies, a leading provider of unified communications solutions, has joined with CloudJumper to become an authorized WaaS solution delivery partner. Through the partnership, Midland Technologies will now offer its customers the company's flagship nWorkSpace WaaS solution, along with Office 365, hosted Quickbooks and other hosted workspace applications.

Midland Technologies joins CloudJumper in a strategic move to expand its product offering to include a cloud-based WaaS solution. These services are implemented using the CloudJumper platform, enabling Midland Technologies to deliver hosted workspace solution that includes the desktop, data storage, anti-virus and application management for 2000+ software titles, all fully secure and backed up in CloudJumper's state-of-the-art data centers.

"Midland Technologies customers are increasingly interested in migrating their IT to the cloud, and CloudJumper provides a quick onramp into cloud computing without the cost or complexity of managing and maintaining the required infrastructure," said Jason Smith, Vice President for Midland Technologies. "As the only comprehensive solution of its kind to integrate cloud desktops with hosting for 2000+ software applications, cloud infrastructure, services and support, we have found nWorkSpace to be very complementary to our portfolio."

"Midland Technologies is an exemplary organization, and we're proud to be working with them. They understand how important it is to provide its customers with quality service, and we believe that's why they've been so successful," Max Pruger, chief sales officer, CloudJumper. "With growth forecasts for WaaS projected to be in the double digits over the next several years, Midland Technologies is choosing an opportune time to engage with its customers on the value of hosted workspaces."

To learn more about CloudJumper and the company's Workspace as a Service platform, please contact the company at 844.645.6789 or visit www.CloudJumper.com.

About Midland Technologies

Midland Technologies began more than 70 years ago in 1946 as the Worldwide Marketing Arm of Victor-Animagraph Projectors. In 1977 a communications division was formed due to a partnership with NEC America. Today, As a distributor of NEC America, for 33 years, Midland Technologies has a customer base of more than 3,000 satisfied customers that include general businesses, government agencies, Universities, colleges, hospitals, and hotels.

Midland provides a wide range of communication services including VOIP, PBX and key systems, Wide Area and Local Area networking, computers, Computer integration, voice mail, CCIS, and video conferencing and paging systems. Our philosophy is simple, provide quality products at a fair price, backed by an average emergency response time of twenty minutes, and the best service in the industry. For more information on Midland Technologies, call (563) 326-1237 or visit www.midlandcom.com

About CloudJumper

Founded in 2016, CloudJumper is a workspace as a service (WaaS) platform innovator for the agile business. It launches itself from the platform its sister company built over more than 16 years as a cloud pioneer, taking its new Workspace as a Service solution to a greater height with its concurrent user model. Many of the key personnel have also made the transition to CloudJumper. CloudJumper built its concurrent WaaS model working with strategic partners such as Microsoft, Intuit, Google, and others. Head and shoulders above the competition, the CloudJumper concurrent WaaS model provides the industry's most robust cloud desktop and provides a unique cost-savings option that focuses on both named and simultaneous users. CloudJumper markets its solutions through both white label and agency programs and is supported by the CloudJumper control panel, a single pane-of-glass provisioning system that allows partners and enterprise customers complete control over their IT environments. For more information, visit About CloudJumper.