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## **Cloud Computing's Silver Lining for Small to Mid-Sized Companies**

*Jason Smith of Midland Communications  
Explains This Fast Approaching  
Technology*

DAVENPORT, IA – November 30, 2009 – Cloud computing is a hot technology that's gaining tremendous popularity among companies big and small. Essentially, cloud computing is a data-processing infrastructure in which the software and the data are stored on remote servers. These servers are connected to the Internet rather than a PC or a company's LAN. When one needs to use some form of software application or access data, the computer connects to the remote server through the Internet.

So what do clouds have to do with all this? The cloud is a metaphor used to describe as well as represent the Internet in computer diagrams. The explosive growth of the Internet has fostered the idea of shared data infrastructure. Cloud computing is more prevalent than one might think and most people don't even realize they're operating in this fashion. Have you ever created a profile on LinkedIn or Facebook or sent an email from Yahoo? If the answer is yes, you have engaged in cloud computing. The data that was created resides on a remote server instead of on your PC or other form of conventional hosting. Simply put, cloud computing includes server processing, data storage, security and voice applications.

As one might imagine there are tremendous advantages to cloud computing. First and foremost, cloud computing enables small to mid-sized businesses to leverage storage space and application solutions without

having to make significant capital expenditures on hardware or infrastructure. As a company needs more storage space or software they can pay as they go. In other words, providers offering cloud computing offer services based on utility (such as Amazon S3), subscription or a flat monthly fee. Software as a Service (SaaS) is another advantage of cloud computing because companies can tap into solutions hosted on the Internet such as Salesforce.com.

Easy collaboration is another great benefit of cloud computing services. With both the application and the data stored in the cloud it's easy for multiple users to work together on the same project – anytime, anywhere. This gives companies with virtual employees extreme flexibility as well as enhanced productivity. Furthermore, depending on the provider the data and applications stored in the cloud in most situations have complete disaster recovery. The information is protected by multiple, geographically dispersed data centers with extensive backup, archive, and failover capabilities. In addition to SAS, cloud computing has given rise to platform as a service, meaning one can build their own applications to run on the cloud provider's infrastructure. Again, it can be tapped into by multiple people regardless of their location.

According to Gartner, worldwide cloud services revenue is estimated to not only surpass \$56.3 billion in 2009, but top \$150 billion in 2013. Cloud computing is still in its infancy but the value proposition is quite clear and should be on every IT departments' radar. Although, there are issues that

still need to be worked out from a security standpoint because hackers do pose a threat. All in all the technology provides both a reliable and scalable solution that can greatly impact an organization's cost structure, support for future growth as well as enhance operating efficiency and employee productivity. More and more attention will be directed towards cloud computing, especially as organizations learn how to harness its power.

### **ABOUT MIDLAND COMMUNICATIONS**

Midland Communications began more than 60 years ago in 1946 as the Worldwide Marketing Arm of Victor-Animagraph Projectors. In 1977 a communications division was formed due to a partnership with NEC America. Today, As a distributor of NEC America, for 33 years, Midland Communications has a customer base of more than 3,000 satisfied customers that include general businesses, government agencies, Universities, colleges, hospitals, and hotels.

Midland provides a wide range of communication services including VOIP, PBX and key systems, Wide Area and Local Area networking, computers, Computer integration, voice mail, CCIS, and video conferencing and paging systems. Our philosophy is simple, provide quality products at a fair price, backed by an average emergency response time of twenty minutes, and the best service in the industry. For more information on Midland Communications, call (563) 326-1237 or visit [www.midlandcom.com](http://www.midlandcom.com).