



Jason Smith
Vice President

Midland Communications Educates Customers on Ransomware

Leader in Unified Communications Helps Businesses Fight Malware

Davenport, IA – May 31, 2016 - Midland Communications a leader in unified communications, announced today that they have launched a ransomware awareness campaign. The purpose of the campaign is to quickly educate business owners in understanding one of the latest threats now facing small to mid-sized businesses (SMBs). Ransomware is a specific variation of malware, that is growing in popularity amongst hackers and Midland Communications is doing its best to alert business owners of this new tactic. Midland Communications' existing customers are very well protected against this type of threat but many business owners may be unaware of the potential destruction this has on an organization.

While business owners have always understood the need to protect their businesses from malware, short for "malicious software", ransomware is a new tactic that hackers are using to attack businesses in an especially wicked way. Essentially, an employee will receive an email with a deceptive link, labeled "See Resume Here" or "Download Report Now", and then upon clicking the link, a ransomware application will be installed immediately on the computer. Then, the software can remain hidden for several days, until it is activated. At that moment, the ransomware application will hijack critical files, remove them from the network, encrypt them so no other computers can access them and then hackers will

send an email demanding payment for the release of the missing files. The biggest problem with this type of cyber attack is that it leaves absolutely no leverage to the business owner. Even if they pay the "ransom", hackers don't necessarily unlock the files every time. "This is a huge problem that could have drastic impact on an organization and the craziest thing we notice is that there is such a simple solution," stated Jason Smith, Vice President at Midland Communications.

"These types of attacks happen far too often, and we take great pride in protecting our customers from threats like this," added Smith. "The first line of defense for these kinds of attacks is a technically educated staff. While the majority of these threats come in the form of suspicious email links, an educated staff can avoid these catastrophes simply through awareness. That's one of the reasons why we issued this press release," commented Smith. "For business owners that see the value of peace of mind, we devise comprehensive solutions that thwart these types of attacks from every angle. We take a global approach that includes a combination of anti-virus software, anti-malware software, strong firewalls, employee education, data backup, and network redundancy. What we've noticed over the years is that every network has different exposure points and our job is to come in as a technology advisor and to proactively prevent not only ransomware attacks, but the myriad of others attacks that a business owner may face for years to come."

Midland Communications' mission is to leave business owners in a more empowered position by serving as an educator of emergent technologies. "Our biggest aim with this campaign is to usher in a sense of urgency amongst business owners so they take action now, instead of waiting to be in a difficult, immutable situation later," closed Smith.

About Midland Communications

Midland Communications began more than 60 years ago in 1946 as the Worldwide Marketing Arm of Victor-Animagraph Projectors. In 1977 a communications division was formed due to a partnership with NEC America. Today, As a distributor of NEC America, for 33 years, Midland Communications has a customer base of more than 3,000 satisfied customers that include general businesses, government agencies, Universities, colleges, hospitals, and hotels.

Midland provides a wide range of communication services including VOIP, PBX and key systems, Wide Area and Local Area networking, computers, Computer integration, voice mail, CCIS, and video conferencing and paging systems. Our philosophy is simple, provide quality products at a fair price, backed by an average emergency response time of twenty minutes, and the best service in the industry. For more information on Midland Communications, call (563) 326-1237 or visit www.midlandcom.com.