



Jason Smith  
Vice President

## Midland Technologies Selected to Attend Technology Assurance Group's Annual Convention

Davenport, IA— February 26, 2018 – Midland Technologies, a leading managed technology services provider, announced today that the company has been selected to attend Technology Assurance Group's 18th Annual Convention in San Diego, California on April 28th through May 2nd. TAG is an organization of managed technology services providers (MTSPs) in North America representing \$350 million in products and services. The focus of the convention is enhancing the customer experience. An impressive lineup of CEOs, futurists, tech experts, professors, researchers, authors and speakers will share valuable information on this very important theme.

"It is an honor to be selected to attend the industry's most popular event and share our unique approach to the customer experience with other like minded MTSPs from across North America," stated Jason Smith, Vice President of Midland Technologies. "It gives us a chance for leaders to be amongst other leaders and the creativity and innovation that emerges from that type of

environment is always invigorating. As a company, we're constantly researching new ways to serve our customers and being around other CEOs who are dedicated to the same exceptionally high levels of service always helps us gain new ideas to improve our customers' experience."

The convention will showcase world renowned customer experience keynote speakers and authors like Shep Hyken, Dr. Jeane Twenge, and Jason Young. These experts will enlighten attendees on how to amaze every customer everytime, leverage the talents of the millennial and iGen generations to deliver a phenomenal customer experience, and highlight ways to create a customer centric culture to develop the ideal customer relationship.

"It's important for us to always be one step ahead," reiterated Mr. Smith. "We consider it our obligation to constantly be educating ourselves and discovering new solutions. That's why we invest in events like these, they give us great ideas, excellent opportunities to collaborate and

it helps us maintain our leadership position in our industry."

### About Midland Technologies

Midland Technologies began more than 70 years ago in 1946 as the Worldwide Marketing Arm of Victor-Animagraph Projectors. In 1977 a communications division was formed due to a partnership with NEC America. Today, As a distributor of NEC America, for 33 years, Midland Technologies has a customer base of more than 3,000 satisfied customers that include general businesses, government agencies, Universities, colleges, hospitals, and hotels.

Midland provides a wide range of communication services including VOIP, PBX and key systems, Wide Area and Local Area networking, computers, Computer integration, voice mail, CCIS, and video conferencing and paging systems. Our philosophy is simple, provide quality products at a fair price, backed by an average emergency response time of twenty minutes, and the best service in

the industry. For more information on Midland Technologies, call (563) 326-1237 or visit [www.midlandcom.com](http://www.midlandcom.com)

**About Technology Assurance Group (TAG)**

Technology Assurance Group is an organization of leading managed technology services providers (MTSPs) in

North America representing \$350 million in products and services. TAG Members integrate all technology solutions including IT, cloud-based technologies, cybersecurity, telecommunications, AV, video surveillance, access control and managed print. Members benefit from best business and management practices, advanced sales training programs and

processes, in-depth financial analysis and industry benchmarking, professionally led peer group interaction, marketing and lead generation programs, and strategic partnerships with technology manufacturers. For more information on TAG, please call 858-946-2108 or visit [www.tagnational.com](http://www.tagnational.com).