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## **Midland Technologies Prepares SMBs to Seamlessly Adopt Windows 11**

### *Leading MTSP Increases Their Customers' Productivity with New Microsoft Applications*

DAVENPORT, IA – December 16, 2021 - Midland Technologies a leading managed technology services provider (MTSP), is preparing small to mid-sized businesses (SMBs) to upgrade their operating systems to run on Windows 11, as it is the latest operating system to be released from Microsoft, which will inevitably become widely used across the business world. SMBs can download Windows 11 at no-cost and take advantage of this upgrade to empower collaboration, enhance productivity and strengthen cybersecurity within their organizations. However, in order to do so seamlessly, SMBs need to ensure that all devices in their company are compatible with the new software, otherwise this opportunity to increase productivity could backfire and turn into unnecessary downtime across departments. Midland Technologies is encouraging SMBs to verify system compatibility across all devices, workstations, and systems to ensure that this transition is seamless.

“Any time Microsoft offers a new upgrade, we prepare our clients well in advance of its release date. It’s important to be using the latest software to maintain relevance in the modern

business world, but this requires careful planning to ensure that the business continues to operate without being unnecessarily interrupted. Our clients do not have the spare time to configure their network or ensure widespread system capability, which is why we take ownership of the process and keep them focused on strategic planning, execution and revenue-generating priorities. They engage us as an external IT department in order to ensure that their operations are uninterrupted throughout any similar IT-related disturbances that could affect their business,” stated Jason Smith, Vice President of Midland Technologies.

A major focus for Windows 11 is to provide an answer to growing cybersecurity concerns that SMBs are facing. Microsoft has fortified this through stringent system requirements, which have been controversial, but Microsoft states that with Windows 11’s standard cybersecurity tools, it’s “been shown to reduce malware by 60 percent”. Cybersecurity is an inconvenient truth that must be dealt with and SMBs can take a proactive step to improve their cybersecurity simply by downloading Windows 11. Over the next several years SMBs will be facing more cybersecurity challenges which they will need to prepare for; however, Microsoft is beginning to address this through the release of Windows 11.

Windows 11 also aims to improve productivity by bringing with it a smoother Mac-like redesign that is built to be more responsive, faster, and seamlessly integrated. Windows is seeking to create the most flexible technology ecosystem within which creators can flourish. Microsoft has optimized technical details with the focus on increasing device performance - whether that means better memory usage, longer battery life or other optimizations that make every device on the network more efficient. Ultimately, the goal behind any software release is to introduce features that enhance productivity and drive efficiency to spur the bottom-line, and with Windows 11 that’s no different.

In order to best prepare a Windows 11 roll-out across an organization, there are several areas that need to be tested in order to ensure both employee and customer satisfaction. First, SMBs need to ensure that the new OS will integrate with the different versions, resolutions, Internet speeds and configurations that other areas of the network rely on. Each of these should be tested in all possible manners to reduce or eliminate any failure points. This means that if various users, like a customer and employee for example, are utilizing incompatible browsers, hardware, networks, mobile devices or operating

systems, they might not work properly and must be reconfigured to do so, otherwise this could lead to unnecessary frustration. Instead of waiting for things to break and be rectified in front of the customer, this can easily be handled ahead of time so that the business is empowered to maintain strong customer relationships.

Windows 11 is an opportunity for new methods of creativity and collaboration, but those opportunities can only be realized if everyone in the company, and their equipment, is on the same page. For assistance with your transition to Windows 11 please reach out to

[jsmith@midlandcom.com](mailto:jsmith@midlandcom.com) or call us at (563) 326-1237.

### **ABOUT MIDLAND TECHNOLOGIES**

Midland Technologies began more than 70 years ago in 1946 as the Worldwide Marketing Arm of Victor-Animagraph Projectors. In 1977 a communications division was formed due to a partnership with NEC America. Today, As a distributor of NEC America, for 33 years, Midland Technologies has a customer base of more than 3,000 satisfied customers that include general businesses, government

agencies, Universities, colleges, hospitals, and hotels.

Midland provides a wide range of communication services including VOIP, PBX and key systems, Wide Area and Local Area networking, computers, Computer integration, voice mail, CCIS, and video conferencing and paging systems. Our philosophy is simple, provide quality products at a fair price, backed by an average emergency response time of twenty minutes, and the best service in the industry. For more information on Midland Technologies, call (563) 326-1237 or visit [www.midlandcom.com](http://www.midlandcom.com)